



Rayat Shikshan Sanstha's
Karmaveer Bhaurao Patil Mahavidyalaya, Pandharpur
(An Autonomous College)
Affiliated to Punyashlok Ahilyadevi Holkar Solapur University, Solapur
According to NEP 2020

Semester – I

Name of the Programme : B.Com (Entrepreneurial Skills)

Name of the Course (Subject): VSC- 1 - General Insurance Practices

Subject Code:

KBP-CES-N23-VSC-114

Semester End Exam
(SEE) 30 Marks

Continuous Internal Assessment
(CIA) 20

Total
Marks
50

Credit Assigned - 02
Workload – 2 Hrs. Per Week

w. e. f. June 2023

Course Objectives:

- 1) To acquaint students with the basic concepts of Insurance.
- 2) To give Understanding the nature of Insurance contract.
- 3) To provide the knowledge of the Life insurance policies.
- 4) To make awareness about employment opportunities in public and private insurance companies.

Unit No	Name & Contents of Units	No .of Lectures.	Teaching Method
1	<u>Introduction to Insurance:</u> 1.1 Meaning, Concept of Insurance and Need of Insurance 1.2 classification and nature of insurance 1.3 Insurance as a social security tool 1.4 Socio - Economic Significance of insurance.	25	Lecture Interactive ICT Based Seminar Group Discussion
2	<u>General Insurance Schemes and Practices:</u> (only nature and cover) 2.1 Fire Insurance 2.2 Marine Insurance 2.3 Motor Insurance 2.4 Crop Insurance	25	Lecture Interactive ICT Based Seminar Group Discussion

References:

1. P. K. Gupta, Fundamental of Insurance (2011), Himalaya Publishing House, 2nd edition.
2. P. K. Gupta, Insurance and Risk Management(2015), Himalaya Publishing House, 5th edition
3. R. Haridas, Life Insurance in India (2011), New Century Publications, 1st edition.
4. M. N. Mishra and Dr. S.B. Mishra, Insurance Principles and Practices (2014), S. Chand Higher Academic, 20th edition.
5. B.S. Bhola and M.G. Garg, Insurance Management (2007), Deep and Deep Publications, 1st edition.
6. G. S. Panda, Principles and Practices of Insurance, Kalyani Publishers Ludhiana.
7. M. Aribkhan -'Theory and practice of Insurance' Educational Book House, Aligarh.
8. M. N. Mishra-'Insurance principles and practice' S. Chand & company Ltd. New Delhi.
9. Kothari & Bahi, principles and practice of Insurance' Sahitya Bhawan, Agra.
10. S. Balachandran, General Insurance, Insurance Institute of India, Mumbai.
11. Insurance Regulatory & Development Authority Act-1999.



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Name of the Programme: B.Com. I (Accountancy)		Semester – I	Subject Code: KBP-C-N23-VSC-114
Name of the Course (Subject): VSC - 1 : Managerial Decision Skills			
Semester End Examination (SEE) 30 Marks	Internal Evaluation Examination (IEE) 20	Total Marks 50	Credit Assigned - 02 Workload – 2 Hrs. Per Week
w.e.f. June 2023			

Unit No	Name of Units and Contents	No .of Lectur es.	Teaching Method
1	Basics in Decision Making Practices 1.1 Meaning and characteristics of Decision making 1.2 Importance of decision making 1.3 Decision Making process 1.4 Principles of decision making	25	<i>Lecture Interactive ICT Based Project Industrial Visit</i>
2	Decision making practices : 2.1 Types of Decisions in management 2.2 Decision making techniques and tools 2.3 Participation of employees in decision making 2.4 Challenges in decision making process	25	<i>Lecture, Interactive ICT Based Use of case lets</i>

References:

1. VSP Rao and V. Harikrushna, 2002, Management (Text and Cases), Excel Books, 1st edition.
2. P. Subba Rao, 2014, Personnel and Human Resource Management, Himalaya Publishing House, 5th edition.
3. Rajendra Maheshwari and J. P. Mahajan, 2011, Business Organization and Management, International Book House, 1st edition.
4. L.M. Prasad, Principles and Practice of Management.
 5. Journal of Commerce and Management Thoughts, Farak Bus link Pvt. Ltd. www.farak.net.
 6. Business India, Ashok H. Advani www.wecreatechemistry.com.
 7. The Journal for Decision Makers, SAGE Publication www.sagepublishing.com.
 8. How to Manage up South Asia, Harvard Business Review www.samsika.com.
 9. IIMB Management Review, www.sciencedirect.com.